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PT United Tractors Tbk



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RESEARCH & BUSINESS DEVELOPMENT MINERALS ENGINEER (MANDARIN SPEAKER)

JOB DESCRIPTION

- Develop plans for business and development strategy
- Provide assistance with implementing suggested plans and strategies
- Oversee and examine new strategy progress and development
- Educate, lead and supervise members of the business development team to ensure the project's achievement
- Conduct complex analysis in order to find new market opportunities
- Investigate existing products and services and compare them with competitors
- suggest measures for improving customer satisfaction and loyalty
- Handle business deals operations and activities
- Oversee the implementation of different contracts
- Build, encourage and maintain long-term relationships with key stakeholders
- Create and present a detailed report for upper management

QUALIFICATION

- Fresh graduate or max. 5 years experience in the field of Business Expansion, Business Consultant, Mining Consultant or related field.
- Min. Master Degree in Metalurgy/Mining/Minerals.
- GPA min. 3.00.
- Fluent in English and Mandarin able to use it as a working language due to the nature of this role
- Strong teamwork and communication skills, active thinking, strong learning and adaptation abilities
- Experience with handling end-to-end business expansion
- Wiling to traveled all around indonesinesia



RESEARCH & BUSINESS DEVELOPMENT MECHANICAL ENGINEER (MANDARIN SPEAKER)

JOB DESCRIPTION

- Develop plans for business and development strategy
- Provide assistance with implementing suggested plans and strategies
- Oversee and examine new strategy progress and development
- Educate, lead and supervise members of the business development team to ensure the project's achievement
- Conduct complex analysis in order to find new market opportunities
- Investigate existing products and services and compare them with competitors
- suggest measures for improving customer satisfaction and loyalty
- Handle business deals operations and activities
- Oversee the implementation of different contracts
- Build, encourage and maintain long-term relationships with key stakeholders
- Create and present a detailed report for upper management

QUALIFICATION

- Fresh graduate or max. 5 years experience in the field of Business Expansion, Business Consultant, Mechanical Engineering Consultant or related field.
- Min. Master Degree in Mechanical Engineering specifically Electric Vehicle
- GPA min. 3.00
- Deep understanding and experienced on Electric Vehicle
- Fluent in English, able to use it as a working language due to the nature of this role
- Able to using Mandarin language for business proposed is a plus
- Strong teamwork and communication skills, active thinking, strong learning and adaptation abilities
- Experience with handling end-to-end business expansion
- Wiling to traveled all around indonesia



PLEASE NOTE

- Due to the high volume of applicants, we apologies that only shortlisted candidates will be contacted and proceed further
- PT. United Tractors Tbk. never solicits any form of payment or fee from applicants at any point in the recruitment process

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HOW TO APPLY

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4

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CV

Certificate

Others

5

Your application has been accepted

